

# ACE LEADERSHIP PROGRAM



## What is the ACE Leadership Program?

The ACE Leadership Program is a professional development program designed to connect and develop our region's next generation technology leaders. The program emphasizes awareness of different leadership styles, negotiation, public speaking and adaptive leadership principles.

## Who is it for?

ACE is for up and coming executives in the technology industry (MHTA member and non-member companies are welcome). This program is for individuals seeking to sharpen their skills to prepare for leadership positions in the technology industry.

## How is the program structured?

- The program is led by **MHTA President & CEO, Margaret Anderson Kelliher**. Kelliher is a lecturer at the University of Minnesota Humphrey School in negotiation and has a strong background in leadership having served as the Speaker of the Minnesota House of Representatives.
- **Presentation training and coaching** is provided to participants as part of the ACE curriculum.
- Each session includes a visit from **senior executives** from technology, government and/or education sectors, to share leadership lessons learned in each of their areas of expertise.

Coursework focuses on leadership development, negotiations, effective networking, public speaking coaching and adaptive leadership, and includes a small group project which culminates with a presentation to MHTA's Board of Directors.

**Investment: \$3,850**

(MHTA Members receive \$1,000 discount)

## LEARN MORE & APPLY

[mhta.org/educate/ace-leadership/](http://mhta.org/educate/ace-leadership/)

Questions? Contact Andrew Wittenborg (awittenborg@mhta.org or 952-230-4557)



### SESSION DATES & TOPICS

#### Feb 22-23 | Session I

Oakridge Conference Center

- Understanding leadership differences and strengths through Insights Discovery
- Introduction to adaptive leadership

#### Mar 22 | Session II

Carlson School of Management

- Leadership through adaptive and technical problems
- Using emotions in negotiation

#### Apr 19 | Session III

State Capitol

- The role of business in advocacy and influence in public policy

#### May TBD | Session IV

Carlson School of Management

- Effective public speaking and presentation training
- Introduction to small group projects and topics

#### June 14 | Session V

Carlson School of Management

- Multi-party negotiation training
- Small group project work

#### August TBD Session VI

Carlson School of Management

- Innovation in leadership
- Small group project work

#### Sep 20 | Session VII

Thomson Reuters

- Group and individual presentation coaching and feedback
- Innovation in leadership

#### TBD | Presentations & Graduation

- Final group presentations to MHTA Board of Directors
- Program Graduation

*Program emphasizes adaptive leadership, negotiation and public speaking throughout the sessions. Session topics are subject to change based on speaker availability.*